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**Security Industry Veteran Carole Dougan Appointed as
Arecont Vision Vice President of North America Sales**



Carol Dougan, Vice President, North America Sales, Arecont Vision

Los Angeles, CA (February 12, 2013) — [Arecont Vision](http://www.arecontvision.com), the industry leader in [megapixel camera technology](#), announced today that Carole Dougan, Arecont Vision's Vice President, Strategic Accounts, has been named Vice President, North America Sales. Ms. Dougan assumed her new responsibilities on January 1, 2013.

As the Vice President of North America Sales, Ms. Dougan will be responsible for all sales in the USA and Canada. The North America regional sales directors, regional sales managers, director of strategic accounts and director of national systems integrators are now part of her organization.

“Carole Dougan has significantly improved our business and Arecont Vision’s standing with our key distributors and with our national systems integrators,” said Scott Schafer, Arecont Vision’s Executive Vice President, Sales, Marketing and Service. “We look for Carole’s leadership to dramatically impact all of our sales activities in North America.”

Ms. Dougan started in the security industry in 1985 in a customer service/training role demonstrating the use of time-lapse VHS recorders and sequential switchers to end-users. She was previously Pelco's Director of Strategic Accounts and before that, spent several years in territory, national account and engineered systems design and sales with ADT in San Francisco and with Securus, Inc. (now Henry Brothers/Kratos) in Denver.

In March of last year, Ms. Dougan was named 2012 Woman of the Year in the Manufacturer category by the Women's Security Council (WSC), a not-for-profit organization dedicated to advancing the professional success of women working in the physical security industry.

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ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA and feature low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall™ and D4F/D4S/D4SO series provide installer friendly solutions. True Wide Dynamic Range (WDR) and remote focus/remote zoom enhance camera utility. Compact JPEG and H.264 series of cameras address cost sensitive applications. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

***EDITORS' NOTE:** Electronic files and photos are available upon request by emailing Mark Espenschied at Arecont Vision at mespenschied@arecontvision.com.